Will B. Buyer

Individual / self-funded

United States

ILLUSTRATIVE SAMPLE

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ABOUT

Experienced entrepreneur and operator seeking to acquire and lead an established, profitable business. I bring experience in finance, business development, transaction execution, and operational improvement.

PROFESSIONAL BACKGROUND

My professional background spans entrepreneurship, financial services, business development, and lower-middle-market transactions. I have evaluated companies across multiple industries and worked directly with business owners, lenders, investors, attorneys, and accountants. My experience includes financial analysis, deal structuring, negotiation, client relationship management, and transaction execution.

INVESTMENT THESIS

I am seeking a profitable, established business with consistent cash flow, a defensible market position, and a diversified customer base. I prefer recurring or repeat revenue, capable employees, healthy margins, and limited reliance on the current owner.

ACQUISITION CRITERIA

PURCHASE PRICE

$1M - $10M

SDE

$350K+

REVENUE

$1M - $10M

TIMELINE

Ready now (0-3 months)

REAL ESTATE PREFERENCE

Business only

MINIMUM YEARS IN BUSINESS

2+ years

TARGET INDUSTRIES

Metal Fabrication | Machinery Manufacturing | Wholesale Distribution | Automotive Repair

GEOGRAPHY

Louisiana | Washington | Virginia | West Virginia

DESIRED INVOLVEMENT

Owner-operator | Executive / management

FINANCING

All cash / self-funded | Investor / LP backed | Conventional / bank debt

EXCLUDED INDUSTRIES

Construction | Specialty Trade Contractors

PREFERRED CHARACTERISTICS

Recurring revenue | Primarily B2B | Strong management team | Skilled / licensed workforce | Strong brand / reputation | High growth | Stable cash flow | High margins

CONTACT & COMPANY

PUBLIC SAMPLE

Contact information is not displayed.

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